## Yachtprojects International

Ka (Inmarsat FX) Lease options for 1 meter and 60 Cm Antenna



### Introduction

Yachtprojects International are pleased to offer this following communication solution.

The centre of the solution revolves around our Seawall product, This works within any marine onboard network environment and with all and every hardware solution, across multiple technologies and using any airtime provider.

As a reseller of all hardware and all airtime across the satellite and 4-5G spectrums we are able to provide any combination of services to achieve, for the client, the ideal solution. We take the area of operation versus the level of bandwidth requirement and redundancy, which includes ultimate flexibility, and provide our service at the most competitive cost.

As long as we have a form of airtime associated with the solution our provision of Seawall includes our "Remote ETO" service at no additional cost to the end user. Specifically for the hardware we provide but retrospectively for legacy networks on board. If the issue is a long term fix we are obliged to charge a small fee to cover time but its on a estimate to continue basis.

The options that follow are also only indicative: should you require a very specific solution and you understand your needs please ask. You can of course pick and choose with the following options.

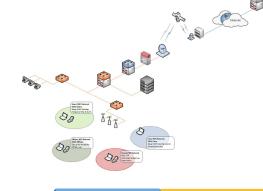
### Seawall

YachtProjects International has developed a robust and simple core network Solution that will take one or many of the Internet solutions we also provide and distribute them around the vessel.

Seawall is our proprietary solution designed for the marine market. Designed to fit into new builds or easy Implementation for existing networks or vessel retrofits. Seawall is both a firewall and bandwidth management tool that complies with current cyber security criteria for which we are undergoing accreditation for currently

This system controls Networks, Wifi, VOIP services, has a PBX embedded and combines a CCTV control system internally. The system is fully customisable for your requirements at Initial commissioning.

Description	Cost
SeaWall Firewall, cybersecurity monitoring support included	\$3000
24-port Edge Switch, 1U RM L# Managed Switch, 24xGbE PoE + 2xGbE SFP 250W	\$500
No Further licence fees or costs involved	



# Inmarsat Fleet Express (FX) A global Ka offering with built in FBB backup

YachtProjects International is an Inmarsat Reseller allowing us to offer our clients Fleet Xpress services.

Fleet Xpress combines the high data speeds of Inmarsat's award-winning Global Xpress Ka-band network with the proven reliability of an L-band network to offer unrivaled speed, continuous connectivity, and guaranteed performance for true global mobility. The fail over to L band is included in the cost with no additional charges

Fleet Xpress users in tandem High speed KA VSAT GX service and reliable L Band Fleetbroadband to offer this truly global coverage.

### Antenna

The Inmarsat service sits on two platforms: One using a specific 60cm antenna and the other a specific 1 meter antenna

The failover FBB can be either a FBB 250 or FBB 500. That choice is the clients

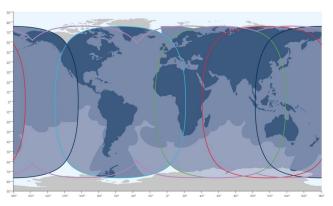
We can also offer this solution as an outright purchase option and if that is required please contact us for the current pricing on the day.

Description	Lease 12mth	Lease 36mth	Insurance
Intellian v60GX	\$465.00	\$375.00	\$80.00
Intellian v100GX	\$685.00	\$554.00	\$100.00
Sailor FBB 250	\$160.00	\$132.00	\$40.00
Sailor FBB 500	\$315.00	\$250.00	\$65.00

### **FX** Airtime

Fleet Xpress users in tandem High speed KA VSAT GX service and reliable L Band Fleet Broadband to offer this truly global coverage. Airtime bellow will provide service for VSAT and the fallover system that uses the Fleet Broadband Service is included. There is a suspension fee of \$300 per month that there is no service required on the vessel and the service can be suspended up to 6 months in each 12 months

Mbps Download	Mbps upload	Month cost
2 Mbps	1Mbps	\$2,920.00
4 Mbps	1Mbps	\$4,595.00
6 Mbps	1 Mbps	\$5,650.00
4 Mbps	2 Mbps	\$6,270.00
6 Mbps	2 Mbps	\$9,010.00
8 Mbps	2 Mbps	\$9,200.00
10 Mbps	2 Mbps	\$11,300.00
16 Mbps	2 Mbps	\$14,310.00



Inmarsat FX Coverage



### Enquire

For more information please contact;

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